

## **EXAMINATIONS OF THE INSTITUTE**

The Examination of the Institute shall be broadly divided into five stages, namely:

1. Foundation I
2. Foundation II-(Equivalent to Certificate in Entrepreneurship)
3. Intermediate –(Equivalent to Ordinary Diploma in Entrepreneurship)
4. Pre - Professional Examination - (Equivalent to Advanced Diploma in Entrepreneurship)
5. Professional Examination I- (Equivalent to Post Graduate Diploma in Entrepreneurship) and Professional Examination II – (Equivalent to Master of Entrepreneurship)- Associate Membership.

Students shall be expected to undertake the following courses at each Level of the Examination.

### **FOUNDATION I**

- Entrepreneurial Skills– FI/001
- Use of English– FI/002
- Introduction to Bookkeeping and Accounting - FI/003
- Entrepreneurial Mathematics I – FI/004
- Fundamentals of Economics for Entrepreneurs- FI/005
- E-Commerce and E-Business for SMEs – FI/006
- Management Basics for Entrepreneurs I – FI/007
- Creativity and Innovation

### **FOUNDATION II - (EQUIVALENT TO CERTIFICATE IN ENTREPRENEURSHIP)**

- Nature and Dynamics of Entrepreneurship and Entrepreneur – FII/001
- Communication in English – FII/002
- Entrepreneurial Mathematics II – FII/004
- Management Basics for Entrepreneurs II – FII/005
- Introduction to Small Business Management – FII/006
- Introduction to Marketing - FII/007

### **INTERMEDIATE – (EQUIVALENT TO ORDINARY DIPLOMA IN ENTREPRENEURSHIP)**

- Ethics in Entrepreneurship/Legal Aspects of Entrepreneurship – INT/001
- Professional Business Communication– INT/002
- Entrepreneurship Research Methods - INT/003
- Management Information System & Entrepreneurial Intelligence – INT/004
- Leadership and Team Management for Entrepreneurs – INT/005
- Introduction to Computer - INT/006
- Feasibility Analysis - INT/007

### **PRE-PROFESSIONAL-(EQUIVALENT TO ADVANCED DIPLOMA IN ENTREPRENEURSHIP)**

- Quality Management for SMEs – PRP/001
- Managing Risks in SMEs – PRP/002
- Financial Aspects of Entrepreneurship (Entrepreneurial Finance) – PRP/003
- Entrepreneurial Opportunity Assessment and Exploitation – PRP/004
- Quantitative Techniques for Entrepreneurs – PRP/005
- Entrepreneurial Marketing – PRP/006
- Psychology of Entrepreneurship - PRP/007

**PROFESSIONAL EXAMINATION I - (EQUIVALENT TO POST GRADUATE DIPLOMA IN ENTREPRENEURSHIP, AGROPRENEURSHIP & AGRIBUSINESS , TECHNOPRENEURSHIP, HEALTHCARE ENTREPRENEURSHIP, MEDIA ENTREPRENEURSHIP, BIOTECHNOLOGY ENTREPRENEURSHIP ETC )**

**General Entrepreneurship**

- Entrepreneurial Economics – PEI/001
- Strategic Entrepreneurship– PEI/002
- Creative Problem Solving – PEI/0043
- Family Entrepreneurship - PEI/004
- New Venture Creation and Mentoring I -PEI/005
- Enterprise Creation Seminar and Rocket Pitch Presentation – PEI/006
- Supply Chain Management and Negotiation Skills for Entrepreneurs– PEI/007
- Applied Business Entrepreneurship and Entrepreneurial Mentoring – PEI/008

**Agropreneurship and Agribusiness (Agricultural Scientists)**

- Creative Problem Solving — PAE I/001
- Agricultural Production Management – PAE I/002
- Field and Forage Crop Production – PAE I/003
- Livestock Production– PAE I/004
- Farm Management– PAE I/005
- Entrepreneurial Opportunity Assessment and Exploitation in Agriculture and Mentoring I - – PAE I/006
- Agricultural Enterprise Creation Seminar and Rocket Pitch Presentation – – PAE I/007

**Technopreneurship (Scientists, Engineers and Technologists)**

- Technology & Change Management – PTEI/001
- Strategic Entrepreneurship– PTEI/002
- Creative Problem Solving – PTEI/003
- Technopreneurship and Project Management – – PTEI/004
- Entrepreneurial Opportunity Assessment and Exploitation in Technology and Mentoring I – PTEI/005
- Technology Enterprise Creation Seminar and Rocket Pitch Presentation – PTEI/006
- Professional Engineering Design Practice – PTEI/007

**Biotechnology Entrepreneurship (Scientists/Technologists and Engineers)**

- Technology & Change Management – PBEI/001
- Strategic Entrepreneurship– PBEI/002
- Creative Problem Solving – PBEI/003
- Biotech Enterprise and Entrepreneurship– PBEI/0045
- Entrepreneurial Opportunity Assessment and Exploitation in Biotechnology and Mentoring I - PBEI/005
- Biotechnology Enterprise Creation Seminar and Rocket Pitch Presentation – PBEI/006

**Sports Entrepreneurship (Sportpreneurs)**

- Creative Problem Solving – PSEI/001
- Service Marketing– PSEI/002

- Social Entrepreneurship – PSEI/003
- Sports Management– PSEI/004
- Basics of Sports Entrepreneurship– PSEI/005
- Entrepreneurial Opportunity Assessment and Exploitation in Sports and Mentoring I – PSEI/006
- Sport Enterprise Creation Seminar and Rocket Pitch Presentation – PSEI/007

**Criminal Entrepreneurship** (Entrepreneurship for Criminologists, Lawyers, Police, Military/Paramilitary, DSS, EFCC, ICPC, NIA etc)

- Introduction to Sociology – PCEI/001
- Creative Problem Solving – PCEI/002
- Introduction to Criminology– PCEI/003
- Basic Forensic Psychology– PCEI/004
- Basic Forensic Accounting – PCEI/005

**Healthcare Entrepreneurship** (Medical Doctors, Pharmacists, Nurses, Medical Laboratory Scientist, Public Health Professionals, Environmental Health Workers, Health Educators etc)

- Creative Problem Solving – PHEI/001
- Nigerian Healthcare Sector– PHEI/002
- Rural Sociology– PHEI/003
- Healthcare Innovation and Entrepreneurship– PHEI/004
- Entrepreneurial Opportunity Assessment and Exploitation in Healthcare and Mentoring I – PHEI/005
- Healthcare Enterprise Creation Seminar and Rocket Pitch Presentation – PHEI/006

**Entrepreneurship in Education (Entrepreneurial Education) – (Educationists)**

- Creative Problem Solving – PEDI/001
- Entrepreneurial Education – PEDI/002
- Educational Administration and Management– PEDI/003
- Social Entrepreneurship– PEDI/004
- Family Entrepreneurship – PEDI/005
- Entrepreneurial Opportunity Assessment and Exploitation in Education and Mentoring I – PEDI/006
- Educational Enterprise Creation Seminar and Rocket Pitch Presentation – PEDI/007

**Media Entrepreneurship** (Entrepreneurship for Cinematography, Media Studies, Public Relations Studies, Advertising, Broadcasting, Film and Multi-Media Studies, Development Communication Studies, Information and Media Studies, Linguists etc)

- Creative Problem Solving – PMEI/001
- Overview of Nigerian Media– PMEI/002
- New Media Innovation and Digital Entrepreneurship – PMEI/003
- Entrepreneurial Opportunity Assessment and Exploitation in Media and Mentoring I – PMEI/004
- Media Enterprise Creation Seminar and Rocket Pitch Presentation – PMEI/005

**PROFESSIONAL EXAMINATION II - (EQUIVALENT TO MASTER OF ENTREPRENEURSHIP)**

**General Entrepreneurship**

- Strategic Entrepreneurship – PEII/001
- International Entrepreneurship – PEII/002

- Internship/Seminar – PEII/003
- Entrepreneurial Project – PEII/004
- Corporate Entrepreneurship and Innovation – PEII/005
- New Venture Creation and Mentoring II - PEII/006
- Entrepreneurship Case Studies – PEII/007
- Social, Public and Political Entrepreneurship - PEII/008

### **Agropreneurship and Agribusiness (Agricultural Scientists)**

- Agropreneurship and Agribusiness Management – PAEII/001
- Agricultural Marketing– PAEII/002
- Rural Entrepreneurship– PAEII/003
- Basic Agricultural Economics and Finance– PAEII/004
- Agricultural Entrepreneurship Practical and Service Learning– PAEII/005
- Basic Agricultural Law and Ethics– PAEII/006

### **Technopreneurship (Scientists, Engineers and Technologists)**

- Technopreneurship and Digital Entrepreneurship – PTEII/001
- Project Management, Monitoring and Evaluation – PTEII/002
- Managing High-technology Organisations– PTEII/003
- Technology Entrepreneurship Practical and Service Learning– PTEII/004
- Design Thinking and Design-Driven Entrepreneurship– PTEII/005
- System Dynamics – PTEII/006
- Technology Law and Professional Ethics– PTEII/007

### **Biotechnology Entrepreneurship (Scientists/Technologists and Engineers)**

- Technopreneurship and Digital Entrepreneurship – PBEII/001
- Biotech Business Modeling, Planning and Strategy– PBEII/001
- Managing Biotechnology Organisations– PBEII/001
- Biotechnology Entrepreneurship Practical and Service Learning– PBEII/001
- Design Thinking and Design-Driven Entrepreneurship– PBEII/001
- Biotechnology Law and Professional Ethics– PBEII/001

### **Sports Entrepreneurship (Sportpreneurship)**

- Overview of Nigerian Sports Industry – PSEII/001
- Entrepreneurial Opportunity Assessment and Exploitation in Sports and Mentoring II – PSEII/002
- Sports Marketing– PSEII/003
- Sports Entrepreneurial Education – PSEII/004
- Sports Entrepreneurship Practical and Service Learning – PSEII/005
- Sports Law and Professional Ethics – PSEII/006

### **Criminal Entrepreneurship (Entrepreneurship for Criminologists, Lawyers, Police, Military/Paramilitary, DSS, EFCC, ICPC, NIA etc)**

- Basic Criminal Entrepreneurship– PCEII/001
- Social/Public and Political Entrepreneurship – PCEII/002
- Cyber Entrepreneurship– PCEII/003
- Criminal Law and Professional Ethics– PCEII/004

- Criminal Entrepreneurship Seminar and Internship– PCEII/005

**Healthcare Entrepreneurship** (Medical Doctors, Pharmacists, Nurses, Medical Laboratory Scientist, Public Health Professionals, Environmental Health Workers, Health Educators etc)

- Medical Entrepreneurship – PHEII/001
- Pharmaceutical Entrepreneurship– PHEII/002
- Social Entrepreneurship– PHEII/003
- Entrepreneurial Opportunity Assessment and Exploitation in Healthcare and Mentoring II– PHEII/004
- Healthcare Entrepreneurship Practical and Service Learning– PHEII/005
- Medical Law and Ethics– PHEII/006

**Entrepreneurship in Education (Entrepreneurial Education) – ( Educationists)**

- Education Entrepreneurship/ Edupreneurship– PEDII/001
- Corporate Entrepreneurship– PEDII/002
- Educational Leadership – PEDII/003
- Academic Entrepreneurship– PEDII/004
- Educational Entrepreneurship Practical and Service Learning– PEDII/005
- Education Law and Ethics– PEDII/006

**Media Entrepreneurship** (Entrepreneurship for Cinematography, Media Studies, Public Relations Studies, Advertising, Broadcasting, Film and Multi-Media Studies, Development Communication Studies, Information and Media Studies, Linguists etc)

- Media Entrepreneurship – PMEII/001
- Social, Public and Political Entrepreneurship– PMEII/002
- Rural Entrepreneurship– PMEII/003
- Corporate Entrepreneurship– PMEII/004
- Media Entrepreneurship Practical and Service Learning– PMEII/005
- Basic Media Law and Ethics– PMEII/006

**N/B: ALL FEMALE STUDENTS ARE TO TAKE WOMEN ENTREPRENEURSHIP – PWE 006**

### **EXAMINATION EXEMPTIONS**

The Institute may grant complete exemption or on a subject for subject basis within relevant parts or level or modules of the examinations of recognised professional bodies. Also holder of University degrees or Higher National Diploma from a recognized Institution of learning may be considered for exemption.

### **EXAMINATION STRUCTURE**

Objective      20 marks

Fill in the gap 20 marks

Essay            60 marks

Total            100 marks